

Kolt Coding Form

Personal Ad ID # _____

Appeal No.		offered	requested
1	Altruism	_____	_____
2	Assume Control	_____	_____
3	Assume Equality	_____	_____
4	Comfort-able Self	_____	_____
5	Concede Control	_____	_____
6	Conversational Rule Keeping	_____	_____
7	Dynamism	_____	_____
8	Elect other's disclosure	_____	_____
9	Facilitate enjoyment	_____	_____
10	Inclusion of other	_____	_____
11	Influence perceptions of closeness	_____	_____
12	Listening	_____	_____
13	Nonverbal Intimacy	_____	_____
14	Openness	_____	_____
15	Optimism	_____	_____
16	Personal autonomy	_____	_____
17	Physical attractiveness	_____	_____
18	Present interesting self	_____	_____
19	Reward Association	_____	_____
20	Self-concept confirmation	_____	_____
21	Self-inclusion	_____	_____
22	Sensitivity	_____	_____
23	Similarity	_____	_____
24	Supportiveness	_____	_____
25	Trustworthiness	_____	_____
26	Sexual presentation	_____	_____
27	Photograph	_____	_____
28	Telephone Number	_____	_____

29	Professional status	_____	_____
30	Education level	_____	_____
31	Physical Characteristics	_____	_____
32	Racial open	_____	_____
33	Racial closed	_____	_____
34	Height	_____	_____
35	Weight	_____	_____
36.	Leisure	_____	_____
37	Sex	_____	
38	Smoker/NonSmoker	_____	
39	Drinker/NonDrinker	_____	
40	Marital Status	_____	
41	Sexual Orientation	_____	
42	Age	_____	
43	Race	_____	
44	Religion	_____	
45	Number of words	_____	
46	Other	_____	